

how we calculate fee for service

Service attributes				Factors affecting cost of each attribute								
				Model Type:			Spending goals					
				Liquidity	Hedge	Bequest	In accumulation		Drawdown			
							Early-stage	Mid-stage	In/Near			
By goal												
Model 'license'	£	500	£	6,000	£	500	£	1,000	£	1,000	£	5,000
Ongoing goal planning	£	500	£	2,000	£	0 - 500	£	0 - 1,000	£	1,000	£	2,000
By relationship												
Planning across goals	£	-	£	2,000	reassigning resources, creating optionality, resolving conflicts between goals							
Tax management	£	250	£	3,000	tax effects not covered by use of wrappers alone							
Associated individuals	£	-	£	3,000	eg spouses, children, trusts							
Implementation issues	£	-	£	4,000	eg legacy non-model holdings, multiple platforms							
Total	£	1,250	£	20,000								
Assuming assets =	£	200,000	£	10,000,000								
Risk-based fee	£	120	£	6,000	firm liabilities and regulatory costs largely dependent on asset values							
Total flat fee range				£	1,370	£	26,000					
Equivalent % Assets				0.69%	0.26%							
Likely product costs				0.18%	0.08%							
Platform costs				0.15%	0.05%							
Total % Equivalent				1.02%	0.39%							